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# New Brunswick Energy and Natural Resources Export Highlights 2020

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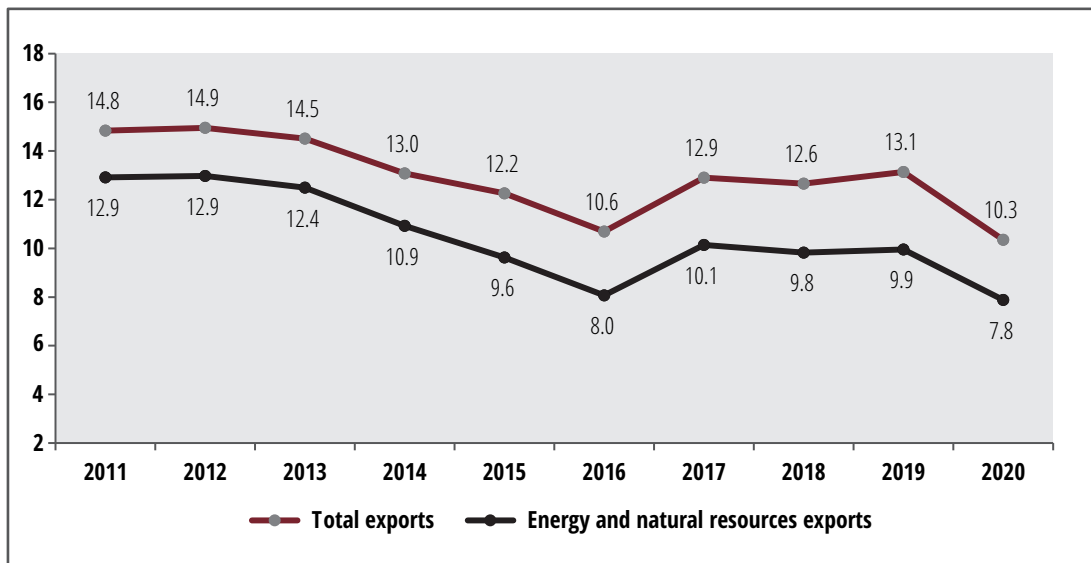
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# Summary

- In 2020, New Brunswick exported<sup>1</sup> \$7.8 billion worth of energy and natural resources products<sup>2</sup> to 86 countries, accounting for 76 per cent of the province's total exports. Particularly, New Brunswick exported \$5.5 billion worth of energy products, \$2 billion worth of forest products, and \$358 million worth of mineral products.
- Over the last decade (2011-2020), the value of New Brunswick's energy and natural resources exports has fallen by 39 per cent. Specifically, energy exports have declined by 48 per cent and mineral exports by 52 per cent, while forest exports have risen by 30 per cent. The year 2020 was particularly challenging due to global market disruptions resulting from the COVID-19 pandemic.
- The top three exported energy products in 2020 included: refined petroleum products, natural gas, and electrical energy. The top exported forest products were: sawnwood, paper and paper products, and wood pulp; and the leading mineral exports were: peat, lead, and iron and steel.
- The United States continued to be the largest export market for New Brunswick's energy and natural resources products, accounting for 94 per cent of export share. Other key markets included China, India, Italy, Thailand, and the Bahamas.

## VALUE OF NEW BRUNSWICK TOTAL EXPORTS AND ENERGY AND NATURAL RESOURCES EXPORTS, 2011-2020 (\$ BILLIONS)



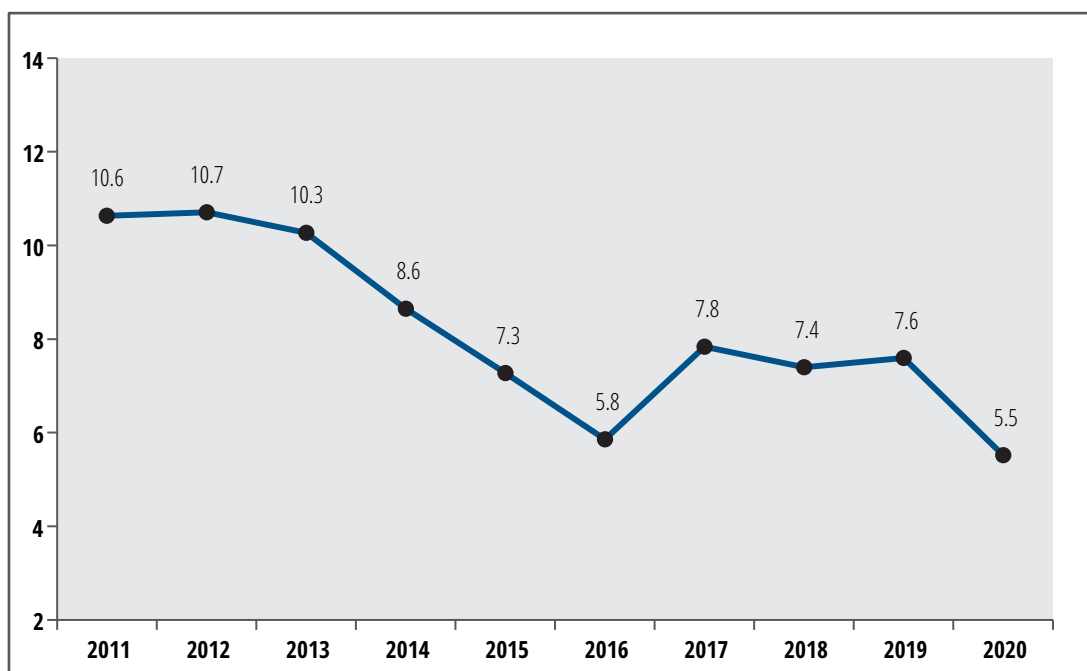
# New Brunswick Energy Export Highlights - 2020

The total value of New Brunswick's energy exports has fluctuated over the last decade, driven largely by changes in world oil prices. In 2020, New Brunswick's energy exports were significantly impacted by the COVID-19 pandemic as travel restrictions, curfews, and lockdowns were imposed, causing economic activity to slow sharply, global demand for energy products to plummet, and volatility in prices. Additionally, Russia and Saudi Arabia increased their oil supply, which suppressed prices even further.

Below are the key market highlights for 2020 compared to 2019:

- The value of New Brunswick's exported energy products decreased by \$2.1 billion (27 per cent) to total \$5.5 billion in 2020. Sales of refined petroleum products, natural gas, and liquefied petroleum gases fell, while electrical energy exports rose in value.
- Exports of refined petroleum products were valued at \$5.1 billion in 2020, about \$2 billion (28 per cent) lower than the previous year. The largest declines were seen in the United States, by \$1.6 billion (24 per cent), the Netherlands, by \$134 million (85 per cent), Ireland, by \$121 million (100%), Belgium, by \$65 million (100%), and Panama, by \$58 million (100 per cent).
- Natural gas exports declined in value by \$66 million (23 per cent) to \$218 million in 2020, with all sales going to the United States, specifically Massachusetts. This decrease resulted from a significant drop in market price (by 40 per cent) outweighing a rise in export volume (by 29 per cent). The average price was driven down by reduced natural gas demand due to the global pandemic as well as warmer than average temperatures during the winter months.
- Electrical energy exports<sup>3</sup> rose in value by \$7.6 million (seven per cent) to reach \$124 million in 2020. This resulted from a 22-per-cent increase in export volume more than offsetting a 13-per-cent drop in average price. All New Brunswick electrical energy exports were destined for Maine, United States.
- Sales of liquefied petroleum gases amounted to \$89 million in 2020, down 41 per cent (\$62 million) from 2019. This decline was driven by lower prices and export volume of liquefied propylene. All exports of liquefied petroleum gases were destined for the United States, with the majority going to Texas (80 per cent share) and Pennsylvania (16 per cent share).
- The top market for New Brunswick's energy products in 2020 was the United States, with exports totaling \$5.4 billion. Compared to the previous year, exports fell by \$1.7 billion (24 per cent), with declines seen in sales of refined petroleum products, natural gas, and liquefied petroleum gases. The United States accounted for 99 per cent of New Brunswick's energy exports.
- Other important markets for New Brunswick's energy products in 2020 included the Bahamas, the Netherlands, and France. Specifically:
  - » Sales to the Bahamas grew by 68 per cent (\$13 million) to reach \$33 million in 2020.
  - » Exports to the Netherlands declined by 85 per cent (\$134 million) to total \$24 million in 2020.
  - » Sales to France rose by 161 per cent (\$4.5 million), amounting to \$7.3 million in 2020.

## TOTAL VALUE OF NEW BRUNSWICK ENERGY EXPORTS, 2011-2020 (\$ BILLIONS)



## TOP NEW BRUNSWICK ENERGY EXPORT PRODUCTS BY VALUE (\$ MILLIONS)

Rank	Product	2018	2019	2020	2018-2019 growth	2019-2020 growth	Top markets in 2020
1	Refined petroleum products	6,890.63	7,034.36	5,076.32	2.1%	-27.8%	United States, Bahamas, Netherlands, France, Saudi Arabia, Guatemala, Ghana, China, Russia, Libya
2	Natural gas	214.05	283.85	217.67	32.6%	-23.3%	United States
3	Electrical energy	106.64	115.97	123.53	8.7%	6.5%	United States
4	Liquefied petroleum gases	173.59	151.93	89.48	-12.5%	-41.1%	United States
	All other energy products	0.00	0.01	0.00			
	<b>All energy products</b>	<b>7,384.91</b>	<b>7,586.12</b>	<b>5,507.00</b>	<b>2.7%</b>	<b>-27.4%</b>	<b>United States, Bahamas, Netherlands, France, Saudi Arabia, Guatemala, Ghana, China, Russia, Libya</b>

Due to rounding, numbers in the above table may not add up precisely to the totals provided.

Percentage changes are calculated using unrounded numbers.

Sources: Global Trade Tracker (July 2021), Trade Data Online (July 2021).

## TOP NEW BRUNSWICK ENERGY EXPORT MARKETS BY VALUE (\$ MILLIONS)

Rank	Market	2018	2019	2020	2018-2019 growth	2019-2020 growth	Top products in 2020
1	United States	7,247.10	7,158.66	5,440.44	-1.2%	-24.0%	Refined petroleum products, natural gas, electrical energy, liquefied petroleum gases
2	Bahamas	0.00	19.85	33.27	--	67.6%	Refined petroleum products
3	Netherlands	42.50	158.14	23.76	272.1%	-85.0%	Refined petroleum products
4	France	3.41	2.79	7.30	-18.1%	161.3%	Refined petroleum products
5	Saudi Arabia	0.21	0.14	0.41	-34.2%	198.5%	Refined petroleum products
6	Guatemala	0.33	0.45	0.40	35.8%	-10.8%	Refined petroleum products
7	Ghana	0.04	0.23	0.38	475.5%	65.2%	Refined petroleum products
8	China	0.07	0.94	0.38	1,234.4%	-59.7%	Refined petroleum products
9	Russia	0.17	0.22	0.27	32.7%	23.1%	Refined petroleum products
10	Libya	0.18	0.25	0.25	40.2%	1.8%	Refined petroleum products
11	Iceland	0.24	0.15	0.10	-38.4%	-30.5%	Refined petroleum products
All other markets		90.67	244.30	0.02			
<b>World</b>		<b>7,384.91</b>	<b>7,586.12</b>	<b>5,507.00</b>	<b>2.7%</b>	<b>-27.4%</b>	<b>Refined petroleum products, natural gas, electrical energy, liquefied petroleum gases</b>

-- Export value in the base period is zero or so close to zero that the percentage change is meaningless.

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Sources: Global Trade Tracker (July 2021), Trade Data Online (July 2021).

## TOP NEW BRUNSWICK ENERGY EXPORT MARKET BREAKDOWN – UNITED STATES (\$ MILLIONS)

Rank	State	2018	2019	2020	2018-2019 growth	2019-2020 growth	Top products in 2020
1	Massachusetts	580.67	1,809.28	1,902.25	211.6%	5.1%	Refined petroleum products, natural gas
2	Maine	126.45	1,290.31	1,767.85	920.4%	37.0%	Refined petroleum products, electrical energy, liquefied petroleum gases
3	Rhode Island	104.41	415.27	575.31	297.7%	38.5%	Refined petroleum products
4	New Hampshire	5,274.24	2,745.26	382.95	-47.9%	-86.1%	Refined petroleum products, liquefied petroleum gases
5	Connecticut	0.09	99.82	237.57	114,480.0%	138.0%	Refined petroleum products
6	New Jersey	523.33	113.06	233.58	-78.4%	106.6%	Refined petroleum products
All other states		637.91	685.67	340.93			
<b>Total United States</b>		<b>7,247.10</b>	<b>7,158.66</b>	<b>5,440.44</b>	<b>-1.2%</b>	<b>-24.0%</b>	<b>Refer to previous table</b>

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Sources: Global Trade Tracker (July 2021), Trade Data Online (July 2021).

# New Brunswick Forest Export Highlights - 2020

Exports of New Brunswick's forest products have risen notably over the last decade, after plummeting during the 2008 United States' housing crisis. Despite market disruptions resulting from the COVID-19 pandemic, sales reached \$2 billion in 2020, the second highest value recorded since 2006, as demand for softwood lumber soared.

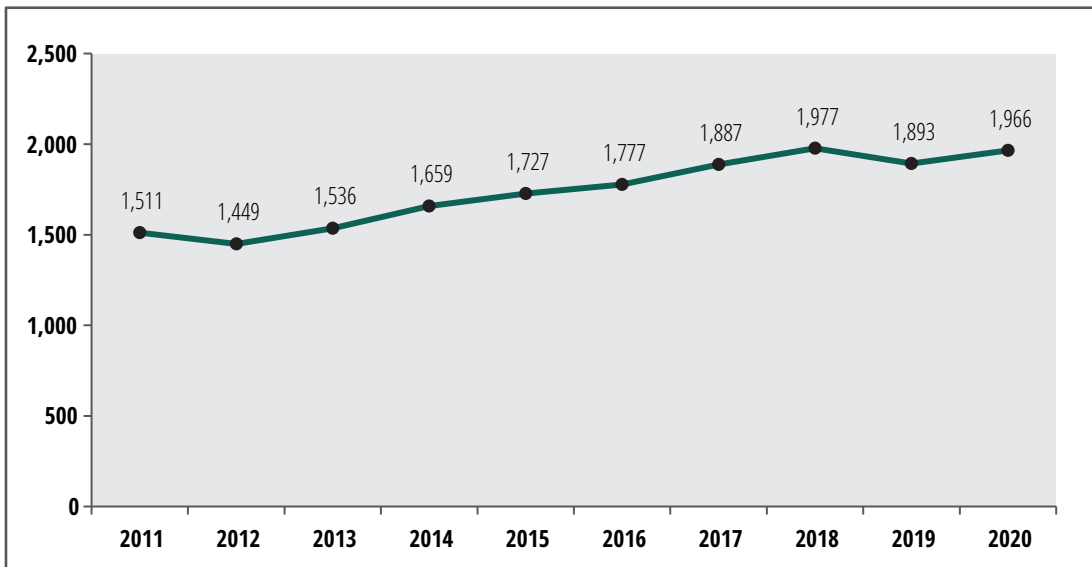
Below are the key market highlights for 2020 compared to 2019:

- New Brunswick's exported forest products increased in value by \$73 million (four per cent) to total \$2 billion in 2020, with the most significant increase seen in sales of sawnwood. On the other hand, exports of wood pulp and paper and paper products declined notably.
- The value of sawnwood exports rose by 47 per cent (\$208 million) to reach \$656 million in 2020, with the majority of sales (99.5 per cent) destined for the United States. This increase was driven by higher softwood lumber prices, in response to a sharp rise in demand coupled with low global supply. Particularly, the COVID-19 pandemic triggered strong housing demand and a surge in renovation/remodeling projects, as people spent more time at home.
- Export revenues from paper and paper products totaled \$612 million in 2020; about seven per cent (\$48 million) lower than the previous year. Exports to the United States declined the most, by \$65 million (11 per cent). On the other hand, sales to Australia and China rose by \$9.5 million (79 per cent) and \$9.4 million (124 per cent), respectively.
- Wood pulp exports decreased in value by \$85 million (15 per cent) to \$486 million in 2020, principally due to lower prices and export volume of dissolving pulp. The largest decreases were noted in India, by \$62 million (49 per cent), Thailand, by \$27 million (41 per cent), Indonesia, by \$23 million (52 per cent), and China, by \$13 million (17 per cent). On the other hand, wood pulp exports to the United States increased in value by \$43 million (17 per cent).
- Exports of secondary wood products grew by three per cent (\$4.4 million), amounting to \$135 million in 2020. This increase resulted mainly from higher sales of builders' joinery and carpentry. Practically all (99.8 per cent) of New Brunswick's secondary wood products went to the United States.
- Export sales of wood-based panels totaled \$43 million in 2020, down \$4.2 million (nine per cent) from 2019, due to lower sales of particle board. The United States accounted for 99.7 per cent of exports.
- Export revenues from wood pellets and other agglomerates fell by \$4.7 million (14 per cent) to \$30 million in 2020. This was due to decreases in export volume and prices of wood pellets. Exports to the United Kingdom declined the most in value, by \$12 million (43 per cent), however, notable increases were seen in sales to Denmark, by \$4.9 million, and France, by \$2.5 million (171 per cent).
- The leading destination market for New Brunswick's forest products in 2020 was the United States, valued at \$1.7 billion, representing 86 per cent of market share. Exports to the United States were 13 per cent (\$189 million) higher in 2020 than in 2019, with sales of sawnwood, wood pulp, and secondary wood products increasing the most.



- Other key markets for New Brunswick’s forest products were China, India, Thailand, and Australia. Specifically:
  - » Exports to China were valued at \$81 million in 2020, down by \$3.4 million (four per cent) from 2019, due to lower wood pulp sales. On the contrary, exports of paper and paper products to China rose notably.
  - » Sales to India fell by one-half to total \$64 million in 2020, principally due to a decline in wood pulp exports.
  - » Exports to Thailand were down by \$27 million (41 per cent) to \$38 million in 2020, as a result of lower wood pulp sales.
  - » Exports to Australia totaled \$22 million in 2020, up 80 per cent (\$9.5 million) compared to the previous year. This increase resulted from greater sales of paper and paper products.

**TOTAL VALUE OF NEW BRUNSWICK FOREST EXPORTS,  
2011-2020 (\$ MILLIONS)**



## TOP NEW BRUNSWICK FOREST EXPORT PRODUCTS BY VALUE (\$ MILLIONS)

Rank	Product	2018	2019	2020	2018-2019 growth	2019-2020 growth	Top markets in 2020
1	Sawnwood	546.34	447.25	655.51	-18.1%	46.6%	United States, Pakistan, China, Indonesia, Japan, Vietnam, Germany, Thailand, Switzerland
2	Paper and paper products	630.52	660.21	611.95	4.7%	-7.3%	United States, Australia, China, Greece, Dominican Republic, Italy, Guatemala, New Zealand, India, Trinidad and Tobago
3	Wood pulp	598.17	571.02	485.96	-4.5%	-14.9%	United States, China, India, Thailand, Indonesia, Turkey, Hong Kong, Trinidad and Tobago, Sweden, Germany
4	Secondary wood products	123.67	130.40	134.78	5.4%	3.4%	United States, Netherlands, Germany, Japan
5	Wood-based panels	53.02	47.23	43.00	-10.9%	-9.0%	United States, Honduras
6	Wood pellets and other agglomerates	17.43	34.28	29.63	96.6%	-13.6%	United Kingdom, United States, Denmark, France
7	Roundwood	2.96	2.16	3.33	-27.1%	54.4%	United States
8	Wood chips and particles	3.22	0.28	0.89	-91.4%	219.7%	United States
All other forest products		1.80	0.53	1.01			
<b>All forest products</b>		<b>1,977.15</b>	<b>1,893.36</b>	<b>1,966.06</b>	<b>-4.2%</b>	<b>3.8%</b>	<b>United States, China, India, Thailand, Australia, Indonesia, United Kingdom, Greece, Denmark, France</b>

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Percentage changes are calculated using unrounded numbers.

Sources: Global Trade Tracker (July 2021), Trade Data Online (July 2021).

## TOP NEW BRUNSWICK FOREST EXPORT MARKETS BY VALUE (\$ MILLIONS)

Rank	Market	2018	2019	2020	2018-2019 growth	2019-2020 growth	Top products in 2020
1	United States	1,560.46	1,497.80	1,687.22	-4.0%	12.6%	Sawnwood, paper and paper products, wood pulp, secondary wood products, wood-based panels, wood pellets and other agglomerates, roundwood, wood chips and particles
2	China	63.21	84.59	81.17	33.8%	-4.0%	Wood pulp, paper and paper products, sawnwood
3	India	123.41	129.27	64.49	4.8%	-50.1%	Wood pulp, paper and paper products
4	Thailand	73.17	64.62	37.98	-11.7%	-41.2%	Wood pulp, sawnwood
5	Australia	3.12	11.96	21.50	283.6%	79.8%	Paper and paper products
6	Indonesia	87.90	43.64	21.41	-50.4%	-50.9%	Wood pulp, sawnwood, paper and paper products
7	United Kingdom	15.31	28.47	15.54	86.0%	-45.4%	Wood pellets and other agglomerates
8	Greece	2.92	1.37	5.14	-53.0%	274.3%	Paper and paper products
9	Denmark	0.00	0.00	4.90	--	--	Wood pellets and other agglomerates
10	France	0.06	1.53	4.14	2,552.0%	171.1%	Wood pellets and other agglomerates
11	Dominican Republic	0.75	3.09	2.29	314.2%	-25.9%	Paper and paper products
12	Italy	1.24	0.50	2.27	-60.0%	357.6%	Paper and paper products
13	Guatemala	2.75	1.95	2.22	-29.3%	14.1%	Paper and paper products
14	Trinidad and Tobago	1.93	2.11	2.16	9.2%	2.5%	Paper and paper products, wood pulp
15	Hong Kong	0.00	2.34	1.97	--	-15.8%	Paper and paper products, wood pulp
16	New Zealand	0.00	0.62	1.95	--	215.7%	Paper and paper products
17	Pakistan	0.03	1.20	1.55	3,335.4%	30.0%	Sawnwood
18	Turkey	3.54	3.12	1.50	-11.8%	-51.9%	Wood pulp
19	Mexico	1.82	4.31	0.98	137.1%	-77.2%	Paper and paper products
20	Chile	0.00	0.00	0.60	--	--	Paper and paper products
All other markets		35.54	10.88	5.06			
<b>World</b>		<b>1,977.15</b>	<b>1,893.36</b>	<b>1,966.06</b>	<b>-4.2%</b>	<b>3.8%</b>	<b>Sawnwood, paper and paper products, wood pulp, secondary wood products, wood-based panels, wood pellets and other agglomerates, roundwood, wood chips and particles</b>

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Sources: Global Trade Tracker (July 2021), Trade Data Online (July 2021).

## TOP NEW BRUNSWICK FOREST EXPORT MARKET BREAKDOWN – UNITED STATES (\$ MILLIONS)

Rank	State	2018	2019	2020	2018-2019 growth	2019-2020 growth	Top products in 2020
1	Maine	260.35	279.17	387.41	7.2%	38.8%	Wood pulp, sawnwood, paper and paper products, secondary wood products, wood pellets and other agglomerates, roundwood, wood-based panels, wood chips and particles
2	Massachusetts	179.32	166.16	198.03	-7.3%	19.2%	Sawnwood, paper and paper products, secondary wood products, wood-based panels, roundwood, wood pulp, wood chips and particles
3	New York	223.35	192.78	189.47	-13.7%	-1.7%	Paper and paper products, wood pulp, sawnwood, secondary wood products, wood-based panels
4	Pennsylvania	85.75	121.87	98.57	42.1%	-19.1%	Paper and paper products, sawnwood, secondary wood products, wood-based panels, wood pulp, wood chips and particles
5	North Carolina	90.85	83.36	89.22	-8.3%	7.0%	Sawnwood, paper and paper products, wood-based panels, secondary wood products
6	Georgia	11.92	32.26	66.05	170.6%	104.7%	Wood pulp, sawnwood, paper and paper products, secondary wood products, wood-based panels
All other states		708.92	622.21	658.47			
<b>Total United States</b>		<b>1,560.46</b>	<b>1,497.80</b>	<b>1,687.22</b>	<b>-4.0%</b>	<b>12.6%</b>	<b>Refer to previous table</b>

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# New Brunswick Mineral Export Highlights - 2020

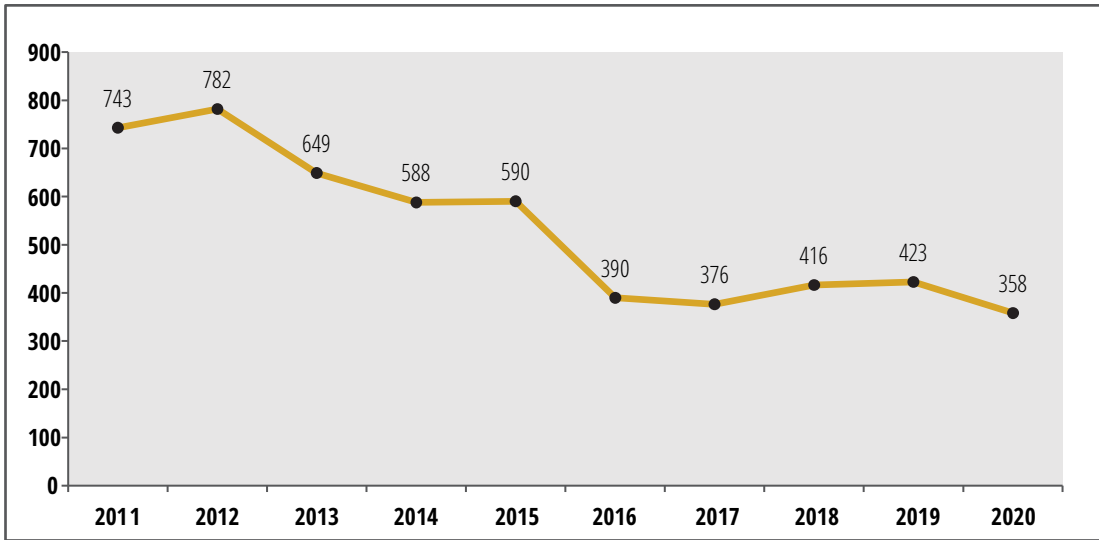
Over the last decade mineral exports have dropped notably, due mainly to declines in production levels resulting from the closures of main mines. Further declines were seen in 2020, as the COVID-19 pandemic caused market uncertainty and shutdowns in the manufacturing sector.

Below are the key market highlights for 2020 compared to 2019:

- New Brunswick's exported mineral products were valued at \$358 million in 2020, about 15 per cent (\$64 million) lower than the previous year. Sales of lead declined the most, while other key products increased in value, such as peat, cement and concrete, iron and steel, and precious metals.
- Exports of peat increased by \$21 million (21 per cent), from \$100 million in 2019 to \$121 million in 2020, due to greater export volume and prices. Peat production was deemed an essential service during the pandemic for its important role in the food supply chain, which allowed the industry to continue to extract peat and produce peat products. Favourable weather conditions for extraction and increased demand in the retail and horticultural markets for peat products contributed to the rise in exports. Sales to the United States increased the most, by \$21 million (26 per cent).
- Lead exports fell in value by \$98 million (51 per cent) to total \$93 million in 2020, principally due to lower export volume and prices of unwrought lead. Particularly, the Caribou mine announced a temporary suspension of operations on March 26, 2020, due to a fall in commodity prices, largely as a result of the pandemic generating market uncertainty and shutdowns in the manufacturing sector. On the other hand, sales of lead concentrates rose significantly, likely due to the closure of the Belledune lead smelter announced in November 2019, which ended the export of lead ingots in favour of concentrates. The greatest decreases were seen in sales to the United States, by \$163 million (95 per cent), Belgium, by \$8.5 million (64 per cent), and Indonesia, by \$2.9 million (100 per cent). On the contrary, sales to Italy and China rose significantly, by \$44 million and \$32 million, respectively.
- Exports of iron and steel rose by 13 per cent (\$6.3 million) to reach \$55 million in 2020. Notable growth was seen in sales to the United States, up by \$4.9 million (10 per cent), and sales to Iceland, up by \$1.3 million, from \$0 in 2019.
- Revenues from cement and concrete almost tripled (up by 198 per cent) to reach \$16 million in 2020, due to higher sales of prefabricated structural components. Practically all of New Brunswick's exported cement and concrete were destined for the United States.
- Exports of precious metals totaled \$12 million in 2020, up by about one-third (\$3.1 million) compared to 2019. This increase resulted from a significant rise in sales of unwrought silver more than offsetting a decline in sales of platinum waste/scrap. Exports of precious metals to Italy rose from \$0 in 2019 to \$12 million in 2020, while sales to the United States fell by \$8.9 million (96 per cent).
- The United States continued to be the top market for New Brunswick's exported mineral products in 2020, valued at \$231 million. Compared to the previous year, sales were down by 38 per cent (\$140 million), with exports of lead and precious metals declining the most. On the contrary, sales of peat, cement and concrete, and iron and steel rose notably.

- Other important markets for New Brunswick’s mineral products in 2020 were Italy, China, Japan, and Belgium. Specifically:
  - » Exports destined for Italy were valued at \$56 million in 2020, compared to \$0.04 million in 2019, due to greater sales of lead and precious metals.
  - » Exports to China rose 25-fold (by \$31 million) to \$33 million in 2020, due to higher lead sales.
  - » Sales to Japan were down by eight per cent (\$0.6 million) to \$7.4 million in 2020. This resulted from lower lead and peat exports.
  - » Exports to Belgium totaled \$4.9 million in 2020, down 72 per cent (\$12 million) from 2019, as a result of lower lead and copper sales.

**TOTAL VALUE OF NEW BRUNSWICK MINERAL EXPORTS, 2011-2020 (\$ MILLIONS)**



## TOP NEW BRUNSWICK MINERAL EXPORT PRODUCTS BY VALUE (\$ MILLIONS)

Rank	Product	2018	2019	2020	2018-2019 growth	2019-2020 growth	Top markets in 2020
1	Peat	79.62	100.33	121.32	26.0%	20.9%	United States, Japan, Mexico, Australia, South Korea, Colombia, Guatemala, Ecuador, Trinidad and Tobago, Chile
2	Lead	205.60	190.70	92.56	-7.2%	-51.5%	Italy, China, United States, Belgium, India
3	Iron and steel	36.70	48.83	55.18	33.0%	13.0%	United States, Iceland, Bermuda, Bahamas, Brazil, Russia, United Kingdom, France
4	Plasterboard	37.94	33.86	31.51	-10.7%	-6.9%	United States
5	Cement and concrete	7.49	5.32	15.85	-28.9%	197.8%	United States
6	Miscellaneous metal articles	11.24	16.00	14.91	42.4%	-6.8%	United States, Vietnam, Australia
7	Precious metals	0.91	9.31	12.36	921.6%	32.8%	Italy, United States
8	Lime	6.27	5.61	5.02	-10.6%	-10.4%	United States
9	Aluminum	3.39	2.81	4.02	-17.0%	43.0%	Poland, United States, Turks and Caicos Islands, Brazil
10	Aggregates	3.03	3.72	3.01	22.6%	-19.1%	United States, France, Cayman Islands
11	Glass and glassware	0.83	0.37	2.21	-55.3%	493.2%	United States, Trinidad and Tobago
12	Silica (quartz)	0.16	0.22	0.20	41.0%	-12.6%	United States
All other mineral products		23.01	5.50	0.15			
<b>All mineral products</b>		<b>416.18</b>	<b>422.59</b>	<b>358.30</b>	<b>1.5%</b>	<b>-15.2%</b>	<b>United States, Italy, China, Japan, Belgium, Mexico, India, Poland, Australia, South Korea</b>

The product group "miscellaneous metal articles" has been re-categorized. As such, export values corresponding to this product group in this report should not be compared to those in previously published reports.

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Percentage changes are calculated using unrounded numbers.

Sources: Global Trade Tracker (July 2021), Trade Data Online (July 2021).

## TOP NEW BRUNSWICK MINERAL EXPORT MARKETS BY VALUE (\$ MILLIONS)

Rank	Market	2018	2019	2020	2018-2019 growth	2019-2020 growth	Top products in 2020
1	United States	358.05	371.65	231.26	3.8%	-37.8%	Peat, iron and steel, plasterboard, cement and concrete, miscellaneous metal articles, lead, lime, glass and glassware, aluminum, aggregates
2	Italy	0.00	0.04	55.66	--	133,112.0%	Lead, precious metals
3	China	3.80	1.31	32.76	-65.6%	2,405.8%	Lead, peat
4	Japan	6.71	8.03	7.41	19.8%	-7.7%	Peat
5	Belgium	21.33	17.33	4.88	-18.8%	-71.9%	Lead
6	Mexico	1.67	2.04	2.87	22.0%	40.8%	Peat
7	India	2.36	1.11	2.82	-52.9%	153.3%	Lead, peat
8	Poland	2.53	1.63	2.40	-35.7%	47.2%	Aluminum
9	Australia	3.28	3.90	2.29	18.9%	-41.2%	Peat, miscellaneous metal articles
10	South Korea	0.48	2.11	1.71	335.7%	-19.2%	Peat
11	Colombia	1.09	1.07	1.57	-2.4%	46.8%	Peat
12	Iceland	1.03	0.00	1.27	-99.8%	--	Iron and steel
13	Vietnam	0.00	0.50	1.22	--	142.2%	Miscellaneous metal articles
14	France	0.06	0.85	1.22	1,324.7%	42.1%	Aggregates, iron and steel
15	Guatemala	0.29	0.96	1.11	234.6%	16.2%	Peat
16	Ecuador	0.09	0.69	1.06	673.3%	53.7%	Peat
17	Trinidad and Tobago	0.95	0.34	0.96	-64.5%	185.3%	Peat, glass and glassware
18	Chile	0.44	0.43	0.70	-1.6%	62.6%	Peat
19	Cayman Islands	0.00	1.83	0.67	--	-63.3%	Aggregates
20	Brazil	0.76	0.15	0.51	-80.5%	246.5%	Peat, iron and steel, aluminum
All other markets		11.26	6.61	3.96			
<b>World</b>		<b>416.18</b>	<b>422.59</b>	<b>358.30</b>	<b>1.5%</b>	<b>-15.2%</b>	<b>Peat, lead, iron and steel, plasterboard, cement and concrete, miscellaneous metal articles, precious metals, lime, aluminum, aggregates</b>

-- Export value in the base period is zero or so close to zero that the percentage change is meaningless.

Due to rounding, numbers in the above table may not add up precisely to the totals provided.

Percentage changes are calculated using unrounded numbers.

Sources: Global Trade Tracker (July 2021), Trade Data Online (July 2021).



## TOP NEW BRUNSWICK MINERAL EXPORT MARKET BREAKDOWN – UNITED STATES (\$ MILLIONS)

Rank	State	2018	2019	2020	2018-2019 growth	2019-2020 growth	Top products in 2020
1	Massachusetts	50.83	47.11	48.74	-7.3%	3.5%	Plasterboard, iron and steel, cement and concrete, peat, aluminum
2	Pennsylvania	130.32	119.95	27.95	-8.0%	-76.7%	Peat, lead, miscellaneous metal articles, aggregates, plasterboard, iron and steel
3	Maine	15.88	22.55	25.73	42.0%	14.1%	Cement and concrete, lime, peat, iron and steel, plasterboard, aggregates, aluminum, miscellaneous metal articles, silica (quartz)
4	Illinois	15.24	18.64	21.53	22.3%	15.5%	Iron and steel, miscellaneous metal articles, peat, precious metals, aluminum, plasterboard
5	Ohio	3.77	10.76	16.91	185.3%	57.1%	Peat, iron and steel
6	Connecticut	27.61	11.16	13.87	-59.6%	24.3%	Iron and steel, peat, miscellaneous metal articles
All other states		114.40	141.48	76.53			
<b>Total United States</b>		<b>358.05</b>	<b>371.65</b>	<b>231.26</b>	<b>3.8%</b>	<b>-37.8%</b>	<b>Refer to previous table</b>

Due to rounding, numbers in the above table may not add up precisely to the totals provided.

Percentage changes are calculated using unrounded numbers.

Sources: Global Trade Tracker (July 2021), Trade Data Online (July 2021).

## NOTES AND DEFINITIONS

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1. Export data refer to “New Brunswick domestic exports”, not “New Brunswick origin exports”. Domestic exports consist of the exports of all goods grown, produced, extracted or manufactured in New Brunswick, leaving the province (through customs) for a foreign destination. Exports of imported merchandise that have been substantially enhanced in value are also included.
2. Energy and natural resources products include all grown, produced, extracted or manufactured energy, forest and mineral products.
3. A significant proportion of New Brunswick’s electrical output is sold to other Canadian provinces.

## CONTACT INFORMATION

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